#### Contents

Program counts	3
Patient information	4
Patient counts by small area boundary	. 4
Medical cannabis cardholder growth	. 5
Patient age groups	. 6
Qualifying conditions	. 7
Patient activity metrics	8
Patient renewals per month	. 8
Patient purchase history	. 8
Transactions and sales	9
Month-to-month sales in \$	. 9
Cumulative sales in \$	. 10
Total order discount at pharmacies	. 11
Products sold by type	. 12
Sales per type over time in \$	. 12
Delivery in \$	. 13
Deliveries by county	. 14
Pickups in \$	. 15
Pickups by county	. 16
Qualified Medical Providers (QMP) information	17
QMPs by county	. 17
QMPs by certification type	. 18
Appendix	19
Definitions	. 19
Patient information	. 19
Patients by county	. 20
Patients by small area boundary table	. 21
Cardholder growth	. 21
Delivery monthly	. 21



# May 2023 Report

Data retrieved 6/1/2023

**Utah Department of Health** 

Center for Medical Cannabis 195 N 1950 W Salt Lake City, Utah 84116 (p) (801)-538-6504 (w) medicalcannabis.utah.gov (e) medicalcannabis@utah.gov



# **Program counts**

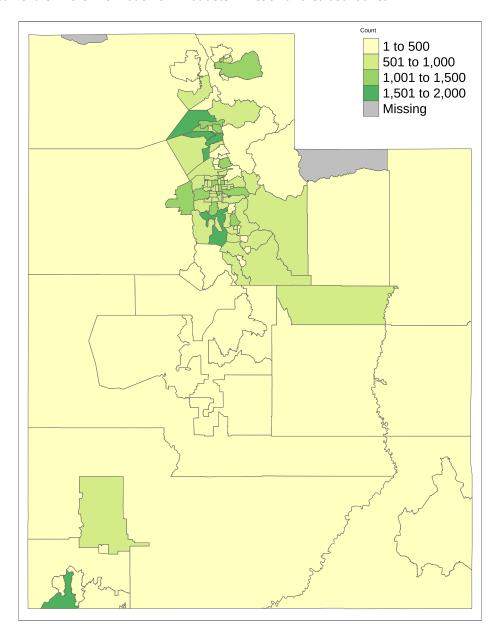
Description	Count
Patients	70,325
Qualified Medical Providers (QMP)	948
Pharmacy agents	727
Pharmacy Medical Providers (PMP)	77



#### **Patient information**

#### Patient counts by small area boundary

See this document for more information on what determines small area boundaries.

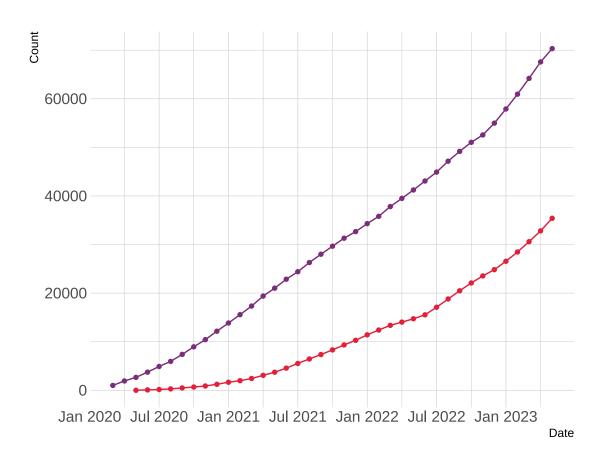




#### Medical cannabis cardholder growth

#### **Cumulative current active and expired patients**

Note that these counts are based on the patient's current status (Expired or Active) as of querying the data. Because these counts are based on current status, counts per month may change on subsequent reports.

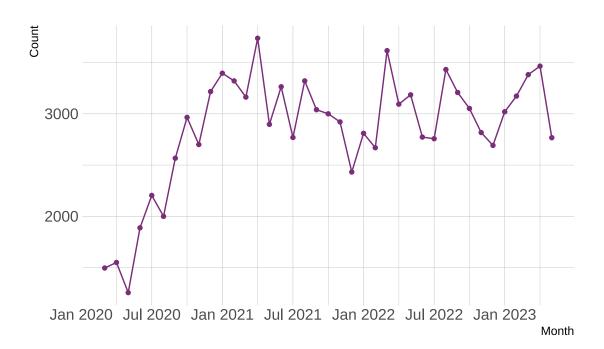


Data ← Activated per month ← Expired per month



#### New patients per month

The new patients per month can be in any status - active, expired, pending renewal, etc.



Data → New patients per month

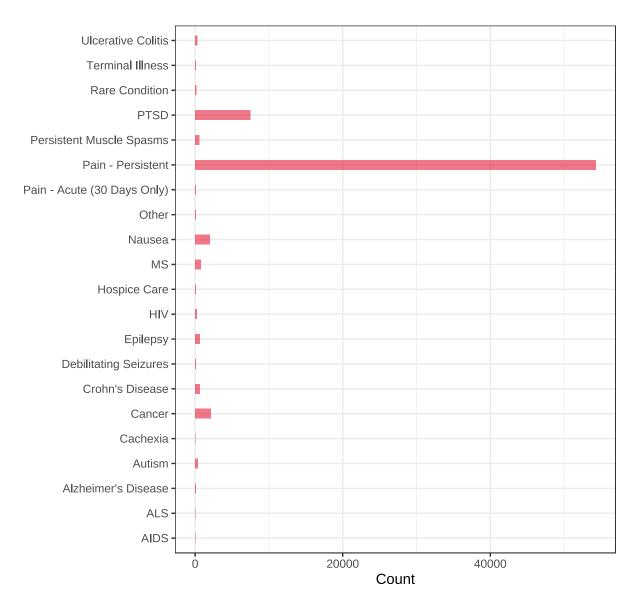
#### Patient age groups

Detail	Count
13 and Under	36
14-17	21
18-20	66
21-30	14,360
31-40	18,653
41-50	15,433
51-60	9,368
61-70	8,038
71 and Over	4,350

6



## **Qualifying conditions**



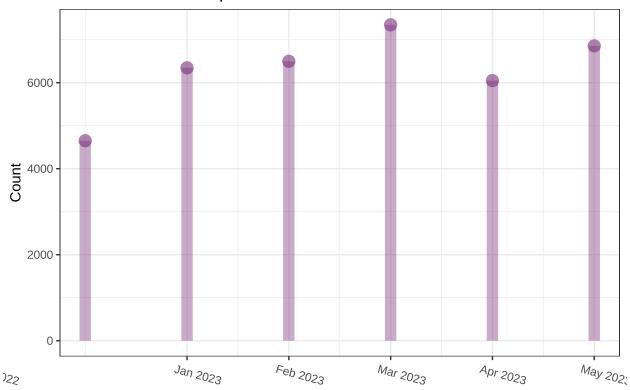


# **Patient activity metrics**

#### Patient renewals per month

This chart counts the renewal per patient based on only their most recent renewal.

# Patients renewed in previous 6 months



#### **Patient purchase history**

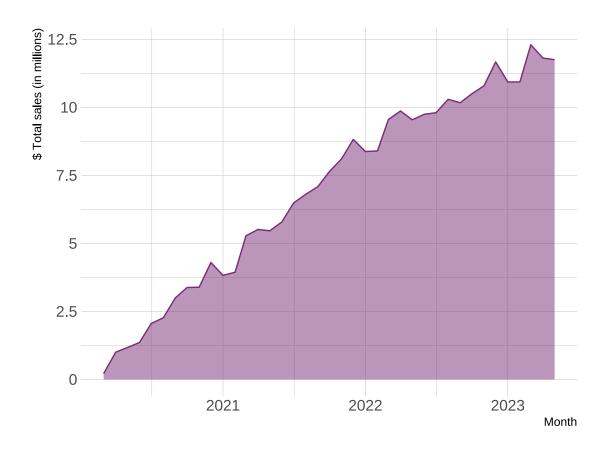
Purchases	Patients
1 or more	39,447
2 or more	23,049
3 or more	14,706
4 or more	9,802
1 or more	49,963
2 or more	35,378
3 or more	25,928
4 or more	19,853
1 or more	55,529
2 or more	42,499
3 or more	33,472
4 or more	26,913
	1 or more 2 or more 3 or more 4 or more 1 or more 2 or more 4 or more 4 or more 1 or more 2 or more 3 or more 1 or more 2 or more

8



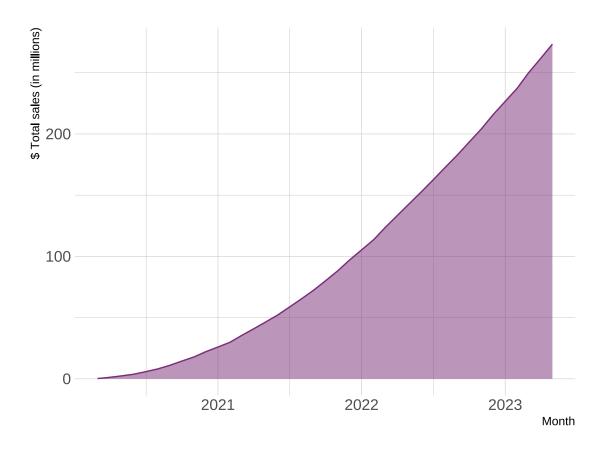
## **Transactions and sales**

## Month-to-month sales in \$



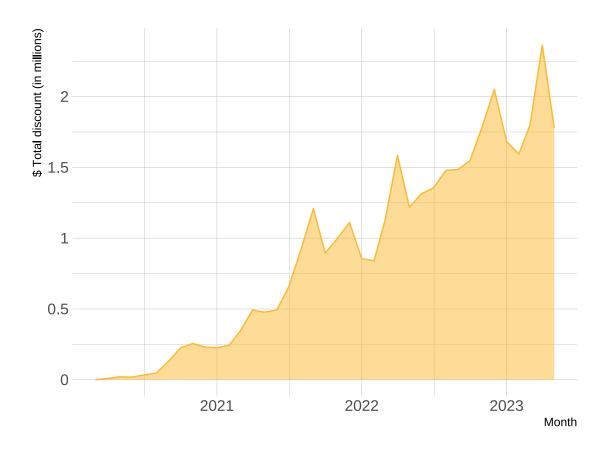


# Cumulative sales in \$





# Total order discount at pharmacies



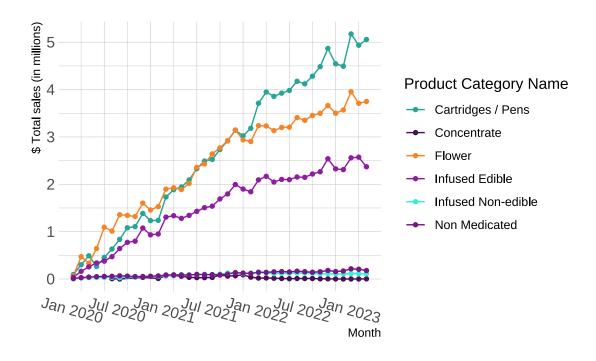


#### **Products sold by type**

#### Totals for this month

Product Category Name	Total Sales	Product Subtypes
Cartridges / Pens	\$5,056,930	Vape Cartridges, Vape Pens
Concentrate	\$2,852.99	Tinctures
Flower	\$3,748,961	Buds, Finished Flower, Pre-Pack
Infused Edible	\$2,370,258	Gummies, Lozenges, Oils, Sprays, Liquid Suspensions, Capsules, Pills
Infused Non-edible	\$109,037.5	Balms, Gels, Lotion, Patches, Salves, Topical
Non Medicated	\$178,219.6	Pens, Vaporizers, Devices, Grinders, Batteries, Cases

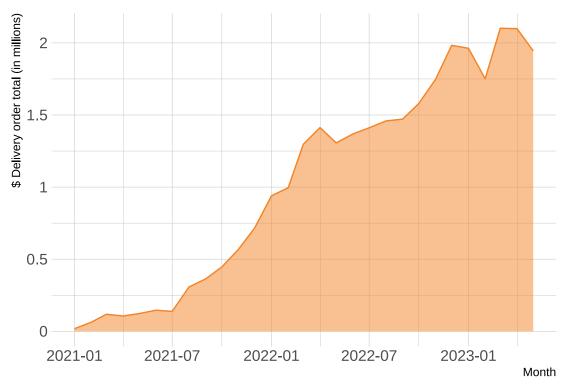
#### Sales per type over time in \$





# Delivery in \$

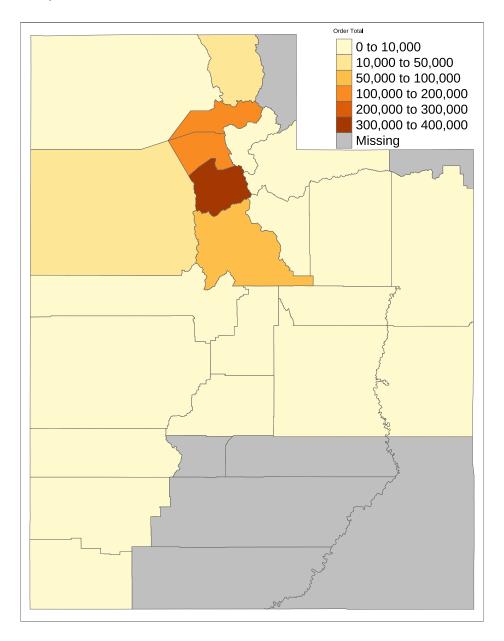
# **Delivery order totals**





## **Deliveries by county**

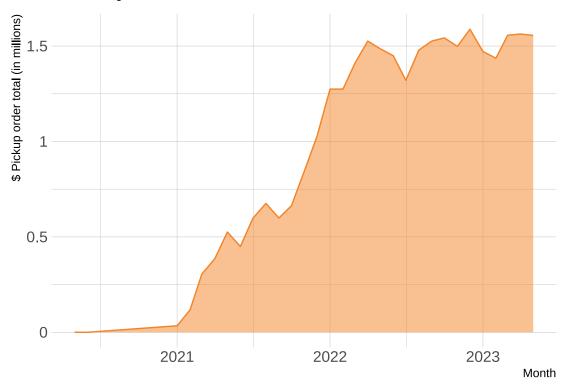
Deliveries per county for month





# Pickups in \$

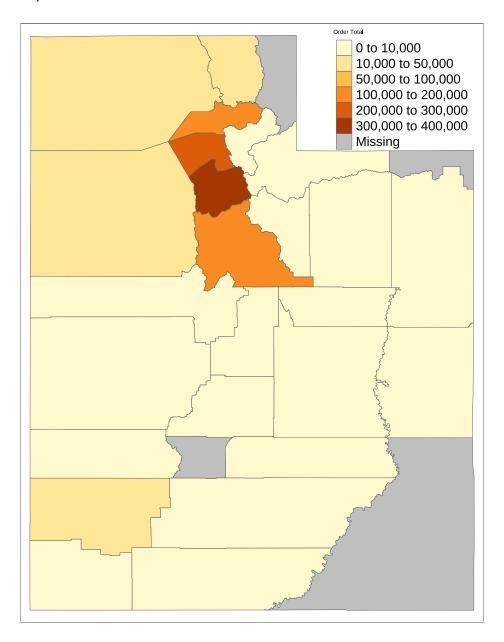
# **Pickup order totals**





#### **Pickups by county**

Pickups per county for month





# **Qualified Medical Providers (QMP) information**

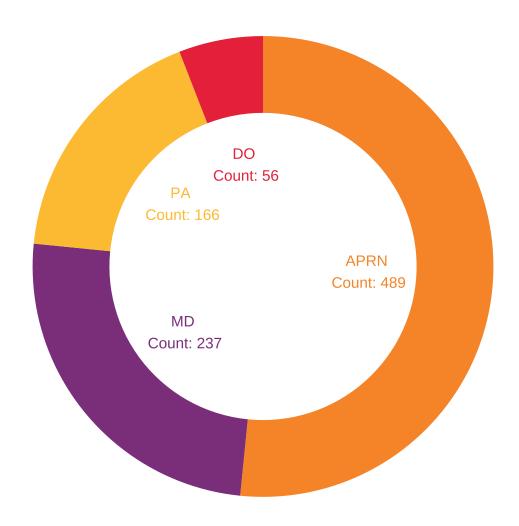
#### QMPs by county

Estimates based on most recently entered Office address for each QMP.

Detail	Count
Salt Lake	469
Utah	143
Davis	77
Weber	65
Washington	64
Cache	21
Other	14
Iron	13
Summit	11
Wasatch	9
Box Elder	6
Tooele	5 5 5 5
Carbon	5
Sevier	5
Juab	5
Millard	3
Sanpete	3
Duchesne	3
Morgan	3
Grand	3
Emery	2
Beaver	1
Rich	1
Uintah	1



## QMPs by certification type





#### **Appendix**

See zip file at https://medicalcannabis.utah.gov/resources/reporting/ under 'Primary Data for Reporting' for csv files for the data presented in this report.

#### **Definitions**

- Pharmacy Agent: Employee at a Utah Medical Cannabis pharmacy
- Pharmacy Medical Provider (PMP): Pharmacist at a Utah Medical Cannabis Pharmacy
- Qualified Medical Provider (QMP): Utah-licensed physicians (MD, DO), advanced practice registered nurses, and physician assistants who are registered through the Utah Department of Health's Electronic Verification System (EVS) to recommend cannabis.
- Utah Department of Agriculture (UDAG): The Utah Department of Agriculture regulates Utah cannabis cultivators, processors, and manages lab testing.
- Utah Department of Health and Human Services (DHHS): The Utah Department of Health regulates medical cannabis pharmacies, medical recommendations, and patients.

#### **Patient information**

Data for patient, QMP, PMP, and pharmacy agent counts are obtained from the Electronic Verification System (EVS).



## **Patients by county**

Counties with 11 or fewer patients will appear with NA counts.

Detail	Count
Salt Lake	28,164
Utah	11,910
Davis	7,795
Weber	7,354
Washington	2,916
Cache	2,911
Box Elder	1,452
Tooele	1,306
Summit	1,238
Iron	1,066
Wasatch	701
Carbon	684
Sanpete	426
Other	307
Uintah	285
Sevier	247
Emery	232
Duchesne	214
Juab	201
Millard	199
Morgan	187
Beaver	126
Grand	114
Garfield	90
Kane	76
Rich	40
San Juan	34
Piute	20
Daggett	16
Wayne	14



#### Patients by small area boundary table

Which boundary a patient resides in was determined using UGRC's geocoding API. These counts do not include PO Box addresses or addresses entered in a format that the API cannot parse. Boundaries with 11 or fewer patients will have NA as their count.

#### **Cardholder growth**

'New Patients Per Month' are new unique patient activations per month. Patients in these counts may no longer be active.

'Activated Per Month' Counts are based on *current* active patients. The month is determined by when they were first made active. Since these counts are based on current active patients, counts in previous months may change as patients expire and renew.

'Expired per Month' Counts are based on currently expired patients organized by the month of their most recent expiration.

The 'Most recent renewal' counts are current active patients organized by the month of their most recent card renewal. Patients who have never renewed are excluded.

'Most Recent Activation or Renewal' is all currently active patients organized by their most recent renewal or activation, if their activation is more recent.

#### **Delivery monthly**

Delivery data is retrieved from MJ Freeway. Totals prior to November 2021 may be incomplete.